



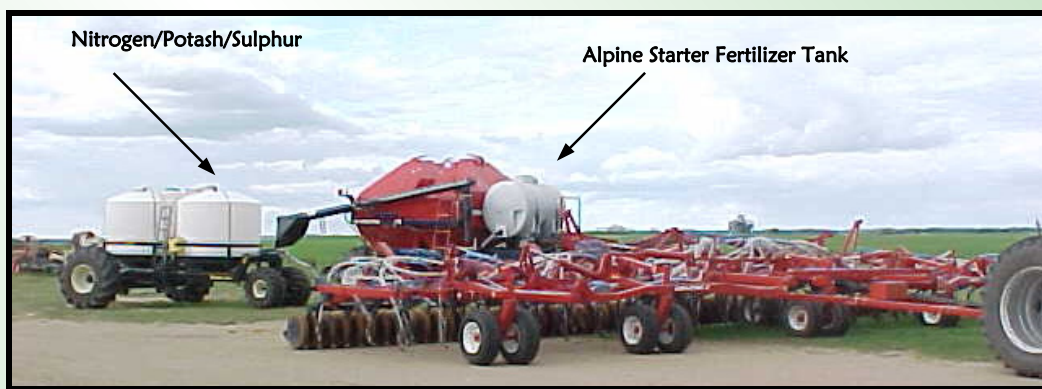
... Maximizing Phosphate Efficiency ...

Alpine Solutions ... Volume 2, Issue 1 Fall, 2004

ALPINE Plant Foods

Supplier of

- Seed-placed Liquid Phosphate
 - Full line of Liquid Micronutrients
 - Full line of Liquid Foliar Fertilizers
 - Full line of Application Kits for your Air Drill



450 GALLON TANK PLANTS 150 ACRES PER FILL-UP

Hook-up & get the **ALPINE** Liquid Advantage!

Seed-placed Liquid Phosphate, in a form immediately available to the plant,
grows aggressive root systems & healthy plants.

Maximize your Phosphate efficiency with **ALPINE** Liquid Plant Food.

PEA DEMONSTRATION PLOT			
HONEY FARMS Frontier, Saskatchewan			
PLANTED:	April 10, 2004	HARVESTED:	Sept. 9, 2004
VARIETY:	Grand	PLANTING RATE:	180 lbs/acre
REPLICATION:	2		
TREATMENT	MOISTURE	BU/ACRE	
Alpine 6-22-4 @ 3 gals	13.0 %	59.0 Bu	
Alpine 6-22-4 @ 5 gals.	13.0 %	58.3 Bu	
40 lbs 11-52-0 Seed Placed	13.0 %	58.0 Bu	
No Starter	13.0 %	52.9 Bu	
Alpine Advantage		+ 6.1 Bu	

PLOT SAMPLES SHOWING THE DIFFERENCES IN ROOT DEVELOPMENT EARLY IN THE GROWING SEASON



No Phosphate ALPINE Liquid Phosphate Dry Phosphate

ALPINE Plant Foods Corporation

30 Nevilles Street, New Hamburg, ON Canada N3A 4G7
Phone: 800-265-2268

ALPINE *"Early Purchasing & Delivery"* Program

I would like to introduce you to our "Early Buy & Delivery" program. This program has always been a huge success for Alpine & our customers. Fertilizer pricing, be it our raw materials or our finished products, are normally less expensive to produce in the Fall. Not only is the cost of raw materials less expensive at this time but the more we can sell & deliver before spring, the more efficient we can be with our trucks, rail cars & our personnel requirements. The savings Alpine obtains are passed on to you, the customer, to make the situation a win for all involved. Another benefit is that you will have all your Starter Fertilizer requirements on-farm, ready to go when you are.

Our *November 30th Payment Discount is 8.5% off* our spring price
& the *September/November Delivery Discount is \$.035/litre* or about *5%*.
That is a 13-14% savings over our spring price.

Your local dealer or Sales Rep will be around to see you.
If you are not already a customer & are interested in talking to us,
please call Alpine at 800-265-2268.
We will see that your area Sales Rep gets in touch with you as soon as possible.

Alpine has distribution points throughout Saskatchewan & Alberta.

Call for the dealer nearest you.

Terry Good
Sales Manager
e-mail: terry@alpinepfl.com



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